

Andrew Grimalda

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A proven leader with a passion for teaching

- **Resident Professor** 2009 to current – *Concordia University Irvine*
Full-time resident professor teaching senior level courses in Economics, Finance, Data Analytics, and Business Strategy for both undergraduate and graduate studies in both traditional and online formats. Designed and was responsible for adoption of both the Economics and Data Analytics majors. Chair of the Educational Effectiveness Committee responsible for over-site of the assessment and accreditation process for all educational and co-curricular programs resulting in a 2014 WASC reaffirmation of the university's accreditation for the maximum period of ten years.
- **President and Owner** 2001 to 2009 - *Professional Healthcare Billing*
Grew the company to become one of the 100 largest healthcare claims processing companies in the U.S. employing a staff of more than 150. Successfully implemented a strategic plan whereby the company became the forerunner in the industry in integrating innovative value-added systems/processes via a Cloud based managed software application process. Sold the company in 2009.
- **President** 1997 to 2001 – *CFOs for Hire*
Created a company to meet the demand for part-time CFO services. Guided start-up Internet companies in acquiring investment capital, managed the IPO process, and developed strategic online operations. Served as the CFO and COO for several national companies. During this period, also founded the Law Enforcement Insurance Association, an online insurance carrier, and then guided it through its subsequent merger with National General. Personally developed the company's underwriting criteria, established partnerships with several national law enforcement associations, negotiated optimal reinsurance coverage, and designed one of the first online policy and claims processing systems.
- **CFO** 1992 to 1997 – *IVANS, Inc.*
Responsible for all aspects of Finance and Information Technology of the largest network and telephonic services reseller in the country. Pioneered the design and engineering of a proprietary in-house CRM system.
- **CFO/Treasurer** 1989 to 1992 – *General Insurance Company*
Responsible for financial reporting, treasury activities, management of information technology systems, and over-site of all claim payment operations for a regional non-standard automobile insurance company.

- **Colonel** 1978 to 2004 – *U.S. Army*

Served both in active duty and the reserves; retiring at the rank of Colonel. Key assignments included: Member of the Army Rangers, Commander of a battalion-size unit in combat operations during Desert Storm, Assistant Professor in Economics at the U.S. Military Academy, Deputy Chief of Logistics Support Command responsible for all supply & logistical operations of Reserve Forces in the northeast U.S., and Provost/Battalion Commander of all officer class-room training taught in New York, New Jersey, and New England.

Education:

- Bachelor of Science Degree from the U.S. Military Academy, West Point, NY
- Masters of Science in Management with emphasis in Finance from the Sloan School of Management, Massachusetts Institute of Technology, Cambridge, MA
- Graduate of the Army's Command and General Staff College, Ft. Leavenworth, KS
- Certified in data analytics by MIT.